

# Deliver Projects Faster with Increased Customer Satisfaction

## KeyedIn Projects for the Front-Line Consultant



There's no such thing as a project that goes perfectly to plan. Every day brings new challenges and schedules change constantly, which makes it extremely difficult for consultants to balance project delivery with changing customer demands.

Within professional services teams, front-line consultants shoulder much of the responsibility of regularly communicating with customers and ensuring their ultimate satisfaction. In turn, these responsibilities mean the consultant's job is extremely important to overall business

success. If consultants don't have the resources and insight to effectively perform their jobs and communicate transparently with clients, it could be damaging to customer relationships, the company's brand, and its revenue.

To protect against these risks, consultants need a constant, real-time view of both the on-going status of projects and any changing demands that could affect project delivery.

## Features



### **AUTOMATED STATUS UPDATES**

With KeyedIn Projects, you can get a clear picture of what stage projects are at and if they are on track with promised customer delivery dates. This visibility not only provides you with a 360-degree view of client projects and profitability targets, but it also allows you to automate the process of sharing status updates with customers. Status updates, including progress toward milestones, RAG reports, text updates and hundreds of other options, can be scheduled for regular delivery via email, keeping clients consistently informed and up to date.



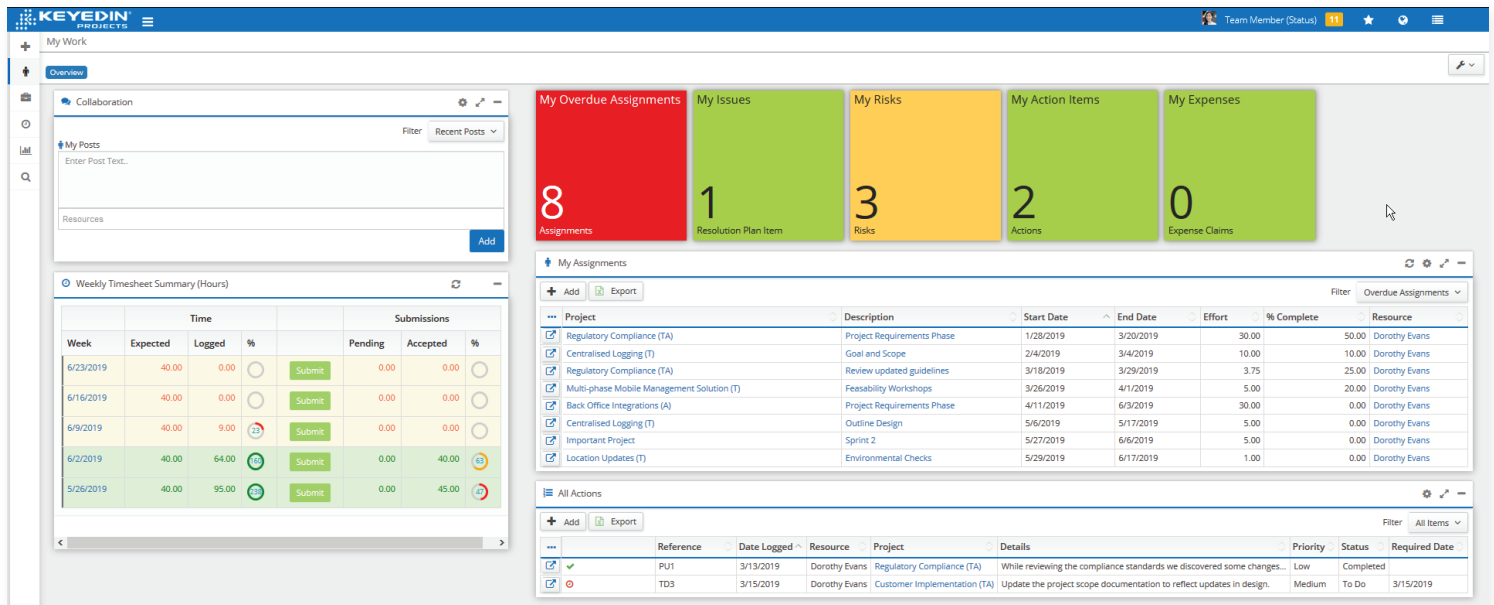
### **SIMPLIFIED TIME AND EXPENSE TRACKING**

KeyedIn Projects provides all of the tools you need to capture, approve and bill your time and expenses quickly and easily, without a lot of redundant data entry. While time and expense data is available through the KeyedIn Projects SaaS application, most consultants find the solution's dedicated mobile app the easiest way to collaborate, complete tasks, provide status updates, and enter or approve time and expenses. This slick mobile app allows consultants to spend more time improving the customer experience and less time on administrative functions.



## REAL-TIME CUSTOMIZED DASHBOARDS

With KeyedIn Projects, you can see the status of all your current and upcoming projects, a list of completed and outstanding tasks, burndown charts showing hours logged against a SOW and much more, all from one personalized dashboard. Customizable data boxes with colorful visual indicators allow you to manage by exception and quickly identify projects that have moved beyond or below acceptable limits. With this visibility, you can ensure that each project is delivered in the best and most profitable way possible.



“Having one tool which is used centrally makes us more effective. It underpins our business and adds to the project manager’s toolbox as an aid to delivering projects in a more consistent way and helps us deliver the best service we can to our clients.”

IT Services Delivery Provider

## About KeyedIn Projects

KeyedIn Projects is a supremely flexible solution for managing projects, programs and entire portfolios – from a single platform that provides a comprehensive view of the status of every project. Used by project managers, boardroom decision-makers and frontline users, KeyedIn Projects increases success rates and profit margins, enables better decisions about project selection, planning and prioritization and optimizes resource usage across the entire business.

Visit <https://www.keyedin.com> to learn more.