

Enabling standardization, driving performance

NashTech Software relies on KeyedIn™ Projects to standardize reporting, increase visibility and gain greater control over change and quality management.



Microsoft Gold Partner NashTech Software provides specialist application development and testing for a range of industries via its offices across the UK, Europe, USA and a highly successful offshore development team in Vietnam.

Standardized reporting with KeyedIn Projects

The company's projects range from 50 to some 10,000 man-days, including offshore development and fixed price projects, along with on-going agile development contracts. To deliver this diverse project mix, NashTech Software needs to use its resources as effectively as possible.

"To manage resources across the whole portfolio, we follow a strict weekly reporting cycle," confirms Stan Minter, Delivery Director of NashTech. "KeyedIn Projects has helped us standardize that,

particularly around time booked and productivity. We can track actual time against pre-sales predictions... That gives us the knowledge we need to authorize additional resource."

Using reporting to support service delivery

Previously, the company had relied on disconnected spreadsheets, which made it difficult to get a consolidated view. Reports were inconsistent across different parts of the business. "We now have a consistent reporting framework that makes it easier to spot issues, and provides a clear understanding of project and resource status."

Using reporting to make informed resourcing decisions

KeyedIn Projects has now become fundamental to NashTech's annual

service planning. "We use it to drive our annual budgeting, revenue and recruitment forecasts," Stan explains, "making resourcing decisions based on the skills we know we'll need."

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Stan Minter, Delivery Director,
NashTech Software



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